

ENCOVA INSURANCE AGENCY WELCOME PACKET



ENCOVA INSURANCE AGENCY

OUR CAPABILITIES

Encova Insurance Agency is here to help fill in the gaps to create a comprehensive and viable one-stop-shop solution to meet and exceed policyholder needs. We operate as a wholesale agency and are licensed in most states. We work exclusively through licensed Encova Insurance retail agencies. Supporting Encova business (quoted or issued) is required to place coverage with Encova Insurance Agency. We will write stand-alone/unsupported workers' compensation and commercial umbrellas.

Common lines of coverage we write include:

- Dealers physical damage (recreational vehicle and trailer dealers only)
- Workers' compensation
- Commercial umbrella
- Pollution liability, including contractors, premises and above/underground storage tanks
- Professional liability
- Cyber
- Directors and officers
- Employment practices liability
- Bonds: all types

We are licensed in every state in the continental U.S. except California, Florida, New Mexico, New York, the District of Columbia, Texas and Wyoming.

OUR TEAM

BROKER SALES AGENT

All renewals

Amy Van Ess Hammes Phone: 920-458-6340

amy.vanesshammes@encova.com

AGENCY ACCOUNTING AND COMPLIANCE

Administration/broker sales agent

Holly Stevens

Phone: 614-225-8558

holly.stevens1@encova.com

OPERATIONS MANAGER

All new business

Tony King

Phone: 440-213-1241 tony.king@encova.com



ENCOVA INSURANCE AGENCY BIOGRAPHIES



Tony King

Tony King, CPCU, started his career as a district sales manager for Motorists Insurance Group, now Encova Insurance, in 1986. Since then, he has held several different positions, and in 2020 he became the operations manager of Encova Insurance Agency. Outside of work, Tony plays in a band (bass guitar) and enjoys meteorology.



Holly Stevens

Holly Stevens joined Encova Insurance Agency in 2020 with over 25 years of experience in the insurance industry. She started with a captive agency and quickly excelled in commercial lines. She moved to a regional carrier and worked as a commercial underwriter before joining an independent agency, where she held many different positions.

Holly currently handles Encova Insurance Agency's compliance and accounting and is a broker agent handling bonds and excess umbrella.



Amy Van Ess Hammes

Amy Van Ess Hammes, CISR, began her career in the insurance industry in 1996 and held various agency positions in Wisconsin. She joined then-Motorists in 2016 and worked in Commercial Lines before she joined the Encova Insurance Agency in 2020 as a broker sales agent working on renewal business. Outside of work, she is a fourth-generation farmer and raises corn and soybeans.





INSURANCE

WORKERS' COMPENSATION

ENCOVA INSURANCE AGENCY WORKERS' COMPENSATION REQUIREMENTS

To streamline the process of obtaining a workers' compensation quote, Encova Insurance Agency requests the information below for every submission. Email all requests to tony.king@encova.com.

Name of item needed for conversion	Enclosed	Comments
Acord 125		
Acord 131 workers' compensation application		
Federal Employer Identification Number (FEIN)		
Insured name, telephone number and email address		
Workers' compensation class code, number of employees, payroll in each state		
Minimum three-year loss runs		
Experience modifier (e-mod)		
Contractor supplement (if a contractor)		
Manufacturing supplement (if manufacturing)		
Safety manual		
If you are an Ohio company, loss runs can be obtained through the bureau of workers' compensation.		





ENCOVA INSURANCE AGENCY UMBRELLA REQUIREMENTS

To streamline the process for requests for umbrella limits on new or existing Encova business, Encova Insurance Agency requests the information below for every submission. Email all requests to holly.stevens1@encova.com.

Name of item needed to quote umbrella	Enclosed	Comments
Acord 125 with description of operations		
Acord general liability - general liability premium		
Acord commercial lines umbrella application		
Supplement (any supplement pertaining to the type of risk will suffice)		
Product liability supplement (if manufacturing, any product liability supplement will suffice)		
Minimum three-year loss runs (five-year loss runs preferred)		
Quote proposal policy (showing premiums and underline limits, forms)		
Premium indication		
Commercial auto applications, including drivers – auto liability premium , including hired/non-owned		
Commercial auto breakdown by size (light, medium, heavy, extra heavy, truck tractor and private passenger auto)	See below.	See below.

Type of vehicle	Number of vehicles
Private passenger (PPT)	
Light truck	
Medium truck	
Heavy truck	
Extra heavy truck	
Truck tractor	





INSURANC<u>E</u>

CONTRACTOR POLLUTION



Chubb Group of Insurance Companies

15 Mountain View Rd. Warren, NJ 07059

CONTRACTORS POLLUTION LIABILITY APPLICATION

Instructions for Using Editable Applications and Important Legal Information:

- 1. Save the document to your local computer.
- 2. Complete the application by providing your responses in the areas provided; utilize the tab key to move ahead to the next field.
- 3. If there is not enough space for any particular question, please include the full response in an additional attachment to your application, as you would if you were completing a paper-based application.
- 4. When you have completed the application, please verify the application for accuracy and completeness before signing the application and forwarding the application to your agent or broker. Do not forward applications directly to Chubb unless you are an agent or broker.
- 5. If you choose to sign the application with a wet signature, please print the final application, sign the application in ink and forward the application to your agent or broker with any necessary supporting materials.
- 6. If you apply your signature to this form electronically, you hereby consent and agree that your use of a key pad, mouse or other device to click the "I Agree" button constitutes your signature, acceptance and agreement as if actually signed by you in writing and has the same force and effect as a signature affixed by hand. Further, you agree that the lack of a certification authority or other third party verification will not in any way affect the validity or enforceability of your signature or any resulting contract. You can apply your signature electronically by clicking on the signature field. Once all signatures have been applied, forward the application to your agent or broker via email. Any necessary supporting materials should be sent via email or postal service to your agent or broker.

If you experience technical difficulties utilizing the document, please contact the Chubb Help Desk at 1-877-747-5266, "Option 2". For all other inquiries please contact your agent or broker. If you are an agent or broker, please contact your local Chubb representative. The document is provided for licensed insurance agents and brokers and their clients only.

IF YOU ARE ACCESSING THE DOCUMENT FROM A VENUE OTHER THAN WWW.CHUBB.COM, BY YOUR USE OF THE DOCUMENT, YOU ARE AGREEING TO THE FOLLOWING, IF YOU DO NOT AGREE, DO NOT USE THE ELECTRONIC DOCUMENT:

- * Chubb does not warrant that the document will be free from viruses. You assume the entire cost of any necessary service, repair or correction.
- * The privacy of communication over the Internet cannot be guaranteed, because the Internet is not a secure medium. Chubb does not assume any responsibility for any harm, loss, or damage you may experience or incur by the sending of personal or confidential information over the Internet.
- * Chubb is not responsible for any versions of the document that have been manipulated, altered or revised from the version of the document that appears on www.Chubb.com. Do not post the document on the Internet.

I Agree

"Chubb" refers to the member insurers of the Chubb Group of Insurance Companies, Copyright notice: All rights reserved.

2.	Is Named Insured status requested for any other entities? (If yes, attach name and operation of each)		☐ Yes	☐ No
3.	Do any requested Named Insured's have subsidiary, related or affiliated 1. or 2. above? (If yes, attach name and operation of each)	companies which are not stated in	☐ Yes	□ No
4.	Address			
5.	Telephone	6. Email Address:		
7.	Contact Name/Job Title			
8.	How long has the applicant been in business?			
9.	During the last 5 years, has the applicant purchased any other businessed Have any mergers or consolidations taken place? (If yes, attach details)	es?	☐ Yes ☐ Yes	□ No
10	Describe current operations and note any operations that have been disc	continued over the past three (3) years	\$	

Form: 70-03-0100 (Ed. 7/13) Page 1 of 6

Chubb Group of Insurance Companies ("Chubb") is the marketing name used to refer to the insurance subsidiaries of The Chubb Corporation. For a list of these subsidiaries, please visit our website at www.chubb.com. Actual coverage is subject to the language of the policies as issued. Chubb, Box 1615, Warren, NJ 07061-1615.



CONTRACTORS POLLUTION LIABILITY APPLICATION

11.	Describe 3 largest projects or con	tracts in the past year. Include: client name, proj	ect revenue and current statu	JS.
	Project	Client Name	Project Revenue	Status of Project

Project	Client Name	Project Revenue	Status of Project
	I .	I.	

12.

	Next 12 months (est.)	Current 12 months	Prior 12 months
Revenue			
Payroll			

13. PROFILE OF OPERATIONS

Carpentry Construction Management	Revenue	
		%
		%
Demolition/Dismantling		%
Drilling		%
Electrical		%
Excavation (Non Haz)/Grading		%
General Contracting		%
HVAC/Mechanical		%
Industrial Cleaners (incl. Sewer/Septic)		%
Insulation		%
Logging		%
Masonry/Concrete		%
Marine		%
Oil Lease		%
Painting		%
Pipeline Construction/Cleaners		%
Plumbing		%
Roofing		%
Steel Erection		%
Street and Road Construction		%
Other (explain) Total General Contracting		% n/a

14.	Do you conduct any transit operations such as hauling construction debris, fuel or other hazardous materials? \square Yes \square No
	(if yes please complete table below)

Type of Material Hauled	Type of Vehicles Used	Number of Vehicles Used	Distance Hauled (one way)

Form: 70-03-0100 (Ed. 7/13) Page 2 of 6

Chubb Group of Insurance Companies 15 Mountain View Rd. Warren, NJ 07059

CONTRACTORS POLLUTION LIABILITY APPLICATION

15.	Describe any operations outside Canada and the U.S.A., incluoutside Canada and the U.S.A.	iding countries where such operations occ	ur. Indicate percen	tage of work
16.	Indicate the raw or process materials used in your operations,	including all fuels, solvents, chemical, etc.		
	Description of Material	Max Quantity Stored per Job Site	Drum [3]	Tank [3]
17.	Do you have personnel responsible for job-site safety and envir (If yes, give name/s and any qualifications, certifications, etc.)	onmental compliance?	☐ Yes (s	sole function)
			☐ Yes (h	nas other duties)
18.	Are your personnel trained in the use of personal protective equ	uipment?	☐ Yes	☐ No
19.	Describe training given to employees who work with hazardous Give training intervals for regular employee training programs.	materials, e.g. in-house seminars, outside	seminars, on-the-	job training, etc.
20.	Do you have a written Health and Safety Program that address	es environmental exposures?	☐ Yes	☐ No
21.	Indicate which of the following you require of your subcontracto	rs:		
	Certificates of Insurance			
	Additional Insured status for yourself on subcontractor	·		
	☐ Waiver of Subrogation provision on subcontractor's ins	·		
22.	What minimum limits of insurance do you require of your subco General Liability Pollution Liability Professional Liability	ntractors? 		

Form: 70-03-0100 (Ed. 7/13) Page 3 of 6

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CONTRACTORS POLLUTION LIABILITY APPLICATION

23.	Do you require a written contract with your subcontractors—containing hold harmless and indemnification provisions in your favor—before any subcontractors begin work for you? (If "No" or if contracts are not used in all circumstances, explain your company policy on hold harmless and indemnification requirements for work done by subcontractors.)	☐ Yes	□ No
24.	Have any claims (whether insured or not) for pollution incidents been made against the applicant or reported under any insurance policy in the last 5 years? (If "Yes", describe all such claims including: date of claim, date of incident, act or omission giving rise to the claim, name of claimant, description of incident, amount paid or estimated to be paid, final disposition or current status.)	☐ Yes	□ No
25.	Does the applicant have knowledge of any fact, circumstance or situation which could result in a claim arising out of a pollution incident being made against it or any entity for whom coverage is sought? (If "Yes", give full details below.)	☐ Yes	□ No
26.	Indicate the coverage terms for which you are applying. (List multiple Limits and Deductible requests if application of Liability: Deductible: Inception Date: Claims Made Occurrence *If Project-Specific is requested, describe the project below:	able.)	

INFORMATION OR DATA CONTAINED IN OR SUBMITTED IN CONNECTION WITH THIS APPLICATION (OR OTHERWISE TO ANY OF THE MEMBER INSURERS OF CHUBB GROUP OF INSURANCE COMPANIES ("CHUBB") IN CONNECTION WITH THE UNDERWRITING PROCESS) DOES NOT CONSTITUTE NOTICE OF AN OCCURRENCE, WRONGFUL ACT, CLAIM, SUIT OR OTHER CIRCUMSTANCE AND DOES NOT SATISFY ANY OF THE REPORTING NOTIFICATION OR OTHER PROVISIONS OF ANY POLICY. ALL SUCH NOTICES MUST BE GIVEN SEPARATELY IN ACCORDANCE WITH THE APPLICABLE POLICY CONDITIONS.

Form: 70-03-0100 (Ed. 7/13) Page 4 of 6



CONTRACTORS POLLUTION LIABILITY APPLICATION

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON, FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES, INCLUDING BUT NOT LIMITED TO FINES, DENIAL OF INSURANCE BENEFITS, CIVIL DAMAGES, CRIMINAL PROSECUTION AND CONFINEMENT IN STATE PRISON.

COMPLETION OF THIS APPLICATION DOES NOT BIND INSURANCE. APPLICANT'S ACCEPTANCE OF THE COMPANY'S QUOTATION IS REQUIRED PRIOR TO BINDING INSURANCE AND POLICY ISSUANCE.

CERTIFICATION

For the purposes of this application, the undersigned declares and acknowledges by clicking where indicated below that, he/she has reviewed this application and the statements contained therein with his/her Chief Executive Officer, Chief Financial Officer, Chief Operating Officer or their equivalents, and that to the best of their knowledge and belief, after reasonable inquiry, the statements in this application, and in any attachments, are true and complete.

Chubb is authorized to make any inquiry in connection with this application. Signing this application shall not constitute a binder or obligate Chubb to complete this insurance, but it is agreed this application shall be the basis upon which a policy may be issued.

If the statements in this application or in any attachment change materially before the effective date of any proposed policy, the applicant must notify Chubb, and Chubb may modify or withdraw any quotation.

You understand that the limit of liability under any policy to be issued in response hereto shall include both indemnity payments for claims and payment of claim and defense expenses, as defined in the policy.

The undersigned persons understand and further agree that the completion and signing of this APPLICATION neither binds CHUBB to sell nor the Applicant to purchase the insurance.

PLEASE NOTE: ONLY DULY APPOINTED AGENTS OF CHUBB AND LICENSED BROKERS ARE AUTHORIZED TO SOLICIT APPLICATIONS FOR INSURANCE, AGENTS AND BROKERS ARE NOT AUTHORIZED TO BIND INSURANCE. NO INSURANCE SHALL BE PROVIDED UNLESS CHUBB ACCEPTS THE APPLICATION AND BINDS THE INSURANCE.

By signing below, applicant hereby certifies that the statements made and the information and data supplied herewith are true, accurate and complete.

Authorized Signature of Applicant	<u>Date</u>	
<u>Print Name</u>	<u>Title</u>	
Applicant	Authorized Agent (Please Print Name)	
Authorized Agent (Signature)	Title	Date
Submitted By (Insurance Agent)	Insurance Agency	
Agent License No. (For non-admitted placements a copy of valid surplus lin	es license will be required)	
Address (No., Street, City, State, and ZIP Code)		

THIS DOCUMENT IS THE PROPERTY OF CHUBB GROUP OF INSURANCE COMPANIES WHICH CONTAINS INFORMATION THAT IS PROPRIETARY, CONFIDENTIAL AND SUBJECT TO COPYRIGHT PROTECTION.

NOTICE TO APPLICANT - PLEASE READ CAREFULLY.

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON, FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES, INCLUDING BUT NOT LIMITED TO FINES, DENIAL OF INSURANCE BENEFITS, CIVIL DAMAGES, CRIMINAL PROSECUTION AND CONFINEMENT IN STATE PRISON.

APPLICABLE IN:

ARKANSAS

ANY PERSON WHO KNOWINGLY PRESENTS FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT, OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

Form: 70-03-0100 (Ed. 7/13) Page 5 of 6



CONTRACTORS POLLUTION LIABILITY APPLICATION

COLORADO

IT IS UNLAWFUL TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE COMPANY, PENALTIES MAY INCLUDE IMPRISONMENT, FINES, DENIAL OF INSURANCE AND CIVIL DAMAGES, ANY INSURANCE COMPANY OR AGENT OF AN INSURANCE COMPANY WHO KNOWINGLY PROVIDES FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO A POLICYHOLDER OR CLAIMANT FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE POLICYHOLDER OR CLAIMANT WITH REGARD TO A SETTLEMENT OR AWARD PAYABLE FROM INSURANCE PROCEEDS SHALL BE REPORTED TO THE COLORADO DIVISION OF INSURANCE WITHIN THE DEPARTMENT OF REGULATORY AGENCIES.

DISTRICT OF COLUMBIA

WARNING: IT IS A CRIME TO PROVIDE FALSE OR MISLEADING INFORMATION TO AN INSURER FOR THE PURPOSE OF DEFRAUDING THE INSURER OR ANY OTHER PERSON. PENALTIES INCLUDE IMPRISONMENT AND/OR FINES. IN ADDITION, AN INSURER MAY DENY INSURANCE BENFITS IF FALSE INFORMATION MATERIALLY RELATED TO A CLAIM WAS PROVIDED BY THE APPLICANT.

FI ORIDA

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE, OR MISLEADING INFORMATION, IS GUILTY OF A FELONY OF THE THIRD DEGREE.

KENTUCKY

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT. WHICH IS A CRIME.

LOUISIANA

ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON,

MAINE

IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY, PENALTIES MAY INCLUDE IMPRISONMENT, FINES OR A DENIAL OF INSURANCE BENEFITS.

MARYI AND

ANY PERSON WHO KNOWINGLY OR WILLFULLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR WHO KNOWINGLY OR WILLFULLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

NEW JERSEY

ANY PERSON WHO INCLUDES ANY FALSE OR MISLEADING INFORMATION ON AN APPLICATION FOR AN INSURANCE POLICY IS SUBJECT TO CRIMINAL AND CIVIL PENALTIES.

NEW MEXICO

ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES.

NEW YORK

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SHALL ALSO BE SUBJECT TO A CIVIL PENALTY NOT TO EXCEED FIVE THOUSAND DOLLARS AND THE STATED VALUE OF THE CLAIM FOR EACH SUCH VIOLATION.

OHIO

ANY PERSON WHO, WITH THE INTENT TO DEFRAUD OR KNOWING THAT HE IS FACILITATING A FRAUD AGAINST AN INSURER, SUBMITS AN APPLICATION OR FILES A CLAIM CONTAINING A FALSE OR DECEPTIVE STATEMENT IS GUILTY OF INSURANCE FRAUD.

OKLAHOMA

WARNING: ANY PERSON WHO KNOWINGLY, AND WITH INTENT TO INJURE, DEFRAUD OR DECEIVE ANY INSURER, MAKES ANY CLAIM FOR THE PROCEEDS OF AN INSURANCE POLICY CONTAINING ANY FALSE, INCOMPLETE OR MISLEADING INFORMATION IS GUILTY OF A FELONY.

OREGON

ANY PERSON, WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON, FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY MATERIAL FACT THERETO, MAY BE GUILTY OF AN INSURANCE FRAUD.

PENNSYLVANIA

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

TENNESSEE, VIRGINIA AND WASHINGTON

IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES INCLUDE IMPRISONMENT, FINES AND DENIAL OF INSURANCE BENEFITS.

RHODE ISLAND AND WEST VIRGINIA

ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

This is an application for a policy that may be issued in a state that requires us to advise you that if available, the following condition is added to your policy: All references in the policy to "spouse" include a party to a civil union or domestic partnership recognized under the applicable law of the jurisdiction having authority.

Form: 70-03-0100 (Ed. 7/13) Page 6 of 6



INSURANCE

CONTRACTOR PROFESSIONAL LIABILITY

HCC Specialty
2300 Clayton Road, Suite 1100, Concord, California 94520
main 925 685 1600 facsimile 925 685 1750

CONSTRUCTION INDUSTRY

CONTRACTORS AND CONSULTANTS PROFESSIONAL LIABILITY INSURANCE THIS IS AN APPLICATION FOR A CLAIMS MADE AND REPORTED POLICY

This Application for Professional Liability Insurance is intended to be used for the preliminary evaluation of a submission. When completed in its entirety, this Application will enable the Underwriter to decide whether or not to authorize the binding of insurance.

THIS APPLICATION IS NOT A BINDER

			County.			
	me of Firm:County: dress:					
3.	Branch Office Address(es):					
	Phone: () Fax: ()					
	E-Mail:	Website	:			
5.	Firm is: Corporation Partnership					
6.	Date Established:Gros	ss receipts	for last fiscal year \$			
PE	RSONNEL					
		Number	Number Registered/Licensed	Full-Time	Part-Time	
7.	a. Architects:		Registered/Licensed			
	b. Engineers:					
	c. Other Professionals:					
	d. Project/Construction Managers:					
	e. Others:(Construction					
	f. Total Personnel:					
			ı			
ΑC	DDITIONAL INFORMATION					
Plea	ase submit the following documents along with this	s Applicat	ion and check the approp	riate box indi	cating you	
	e included the item requested.					
8.	A. Statement of qualifications and resumes of key pro	ofessional	staff			
	B. Copy of a typical contract for services with a client	(including	scope of services)			
	C. Copy of typical contract with professional subcons	ultants				
9.	Detailed claim history (use RA&MCO Claims Suppler	ment)				
10.	Brochures, promotional literature, and recent project	list				
11.	The firm would like a quotation based on the following	g limit(s) an	nd deductible(s):			
	Limit		Deductible			

NOTE: For deductibles of \$50,000 or more, please enclose a copy of the firm's balance sheet and income statement for the most recent fiscal year.

CLII	ENTS		C	ONTRACTS
12 a	Government or Public Entities	Percent of Clients (must total 100%)	13	Percent of Contracts (must total 100%) Please specify types of contracts used by the firm.
b.c.d.e.f.g.	Owners acting as their own build Design/Build or turnkey contract	ors		a. Standard industry contract (AGC, AIA, EJCDC, etc.)
PRO	DJECTS			
15 2		Percent of Projects (must total 100%)		s. Pipelines t. Mines and quarries u. Earth dams/reservoirs
	Schools, colleges or public build Hospitals, retirement or convalescent homes			v. Structures for offshore use w. Harbors, jetties, docks or piers
d.	Hotels, motels or resort properties Condominiums/Townhouses Single family residential subdivis Custom single family residential			x. Bridges, trestles or tunnelsy. Parking garages, theaters or grandstandsz. Other
n. o.	Office/Commercial/Retail Industrial/Process Machine design Plumbing/Piping, Refrigeration Instrumentation/Controls Public Utilities/Power Generation Jails/Justice Airports		16.	(a. through z. must total 100%) In the past 5 years has your firm, a predecessor firm or any other insured provided any services on residential condominium or townhouse projects? Yes No If yes, please provide details and complete the following: Total number of Condominiums/ Townhouse projects? Approximate total construction value? \$
р. q. r.	Roads/Highways/Traffic Sewage or waste disposal syste Water systems	ms	17. 18.	What percentage of the firm's projects are done on a Fast Track basis?% What percent of the firm's projects are outside the U.S. and Canada?%

	Has any insurer cancelle If yes, please explain in c	d or refused to renew	any similar insurand	ce issued to the firm or any o	of its members □ Yes	s?
20.		•		s. Show current policy and pr	•	
	COMPANY	TERM	LIMIT	DEDUCTIBLE	PREM	IUM
	Retroactive date on curre	ent policy:/	/			
21.	a. Please provide currer	nt General Liability pol	icy information:			
	COMPANY	TERM	LIMIT	DEDUCTIBLE	PREM	IUM
	b. Does your General Lia □ Yes □ No	ability policy contain a If yes, please provide				
	c. UMBRELLA Liability F	Policy				
	COMPANY	TERM	LIMIT	DEDUCTIBLE	PREM	IUM
FI	NANCIAL AND OT	HER INTEREST	ΓS			
	For all "yes" responses	to questions 21 thro	ough 23, please pro	ovide details by attachmen	ts.	
22.	Does the firm have any p	redecessor firms or re	elated entities?		□ Yes	□ No
23.	During the past 12 month	ns, has the firm or any	principal:			
	a. Become involved in a	real estate developme	ent company?		□ Yes	□ No
	b. Derived more than 50	% of last fiscal year's	gross receipts from	any one client?	□ Yes	□ No
	c. Designed a building, of	component or system	which might be use	d on more that one project?	□ Yes	□ No
	d. Become involved in th	e manufacture or fabr	cication of any comp	onent, device or system?	□ Yes	□ No
	e. Developed, sold or lea	ased software product	s for use by others?		□ Yes	□ No
	f. Been the subject of di professional activities	. ,	uthorities as a resul	t of their	□ Yes	□ No
24.	During the next 12 month	ns does the firm forese	ee substantial chanç	ges in operations?	□ Yes	□ No
25.	Does your firm or any immediate family men project for which profes	nber of any such person	on have an ownersh	nip interest in any entity or	□ Yes	□ No
	b. Other than for third pa If yes, an Equity Interes	-	_		□ Yes	□ No

26.	In the past ten years have any Professional Liability claims been made against the firm or any of its members?
	If yes, complete a Claim/Incident Information Supplement provided with this Application.
27.	Does the firm or any of its members have any knowledge of prior acts, errors or omissions which might reasonably be expected to give rise to a claim under this insurance?
	If yes, please explain in detail.
28.	In the past ten years, have you reported a claim for bodily injury or property damage under your CGL policy where payments or reserves, including your deductible, exceed \$100,000? □ Yes □ No
	If yes, please explain in detail.
29.	Do you have any pending dispute concerning the payment of fees to the firm for services rendered? □ Yes□ No
	If yes, please explain in detail.
30.	Do you have any knowledge of any circumstance, incident, situation, accident, condition or unresolved job controversy or other matter which might give rise to a claim under this insurance? \Box Yes \Box No
	If yes, please explain in detail.
24	House you given notice to any other Drefessional Liebility under witer of any octual an alleged act.
31.	Have you given notice to any other Professional Liability underwriter of any actual or alleged act, error, omission, deficiency, property damage or bodily injury, circumstance, incident, situation, accident, unresolved job controversy or fee dispute which could result in a claim?
	If yes, please use the Claim/Incident Information Supplement provided with this Application.

SECTION II - CONTRACTOR SERVICES -

DESIGN/BUILD • CONTRACTORS PROFESSIONAL • CONSTRUCTION MANAGEMENT

		CURRENT F	ISCAL YEAR	IMMEDIATE	PAST YEAR	TWO YE	ARS AGO
		MONTH	/	MONTH	/	MONTH	/YEAR
32a. Firm's gross receipts		\$. =	\$		\$	
b. Estimated gross receipts	for the ne	ext fiscal year			\$		
33. Of the firm's total gross re		CURRENT F	ISCAL YEAR	IMMEDIATE	PAST YEAR	TWO YE	ARS AGO
above, please break dowr follows:	ı as	CONSTRUCTION VALUES	PROFESSIONAL FEES	CONSTRUCTION VALUES	PROFESSIONAL FEES	CONSTRUCTION VALUES	PROFESSION/ FEES
Construction Contracting C (No responsibility for design services by the firm or its	,	W.E020	N/A	W.E323	N/A	W.ESE6	N/A
Design/Build (Responsibility for both desi- documents and construction							
Construction Management S Agency At Risk	Services						
34. Please estimate the perce (Total should equal 100%	6.)				T		
Architecture	%	Landscape A	Architecture	%	HVAC Engin	eering	%
Civil Engineering	%	Land Survey	ring	%	Fire Protection Engineering		g %
Mechanical Engineering	%	Construction	Management	%	Materials Tes	sting	%
Electrical Engineering	%	Process Eng	jineering	%	Mining Engir	neering	%
Structural Engineering	%	Chemical En	gineering	%	Interior Design	gn	%
Soils Engineering	%	Environment	al	%	Other		%
Project Management	%	Construction	Inspection	%	Other		%
35. Please specify exact amo	unts paid	I to subconsul	tants:				
	Curr	ent Year (Proj	j.) I	mmediate Pa	st Year	2 Ye	ears Ago
Fees to Professional Subconsultant	§		\$			\$	
Construction Values to Design/Build Subcontractors	§		\$			\$	
36. Has a surety company eve If yes, please provide deta	er decline ails by att	d to offer a bo	nd?				Yes □ N
 Is the firm aware of any u overrun, or a change order 				uding an unex	cused delay, a	a budget	Yes □ No
38. Has the firm ever defaulte	d, failed	to complete a	contract, or h	ad liquidated	damages ass	essed	

against them?

If any of the above questions are answered yes, please provide an explanation (use attachment if necessary):

□ Yes □ No

SECTION III - DETAILS OF SUBCONTRACTED PROFESSIONAL SERVICES/ADDITIONAL INFORMATION

If, under Section II, the firm hires design firms or professional subconsultants, please list the four most frequently used firms or provide certificates of insurance evidencing professional liability coverage of these firms.

Please be specific regarding the design or consulting discipline to be rendered, i.e., Civil, Structural, HVAC, Construction Management, Value Engineering, etc.

	Name and Address	Discipline	Professional Fees	Professional Liability Coverage
A.			Cor	npany:
			Lim	it:
			Ded	uctible:
B.			Cor	npany:
				it:
			Ded	uctible:
C.			Cor	npany:
				it:
				uctible:
D.			Cor	npany:
				it:
				uctible:
or the application of the applic	the Broker to provide coverage. It is licant's knowledge and belief and the lility insurance risk have been revealed the Underwriter approve coveral further agreed that, if in the time be	s agreed, however, nat all particulars whealed. It is understooge and should the apetween submission of any information	that this Application is a cich may have a bearing od that this Application oplicant be satisfied with this Application and the which would change the	e requested date for coverage to be e answers furnished in response to
Must	t be signed by Owner, Partner, or O	fficer.		
	Print or Type Your Name		Title	
	Signature of Applicant		Date	

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RECREATIONAL VEHICLE OPEN LOT APPLICATION



AMERICAN MODERN HOME
AMERICAN FAMILY HOME
AMERICAN SOUTHERN HOME
AMERICAN MODERN LLOYDS
AMERICAN MODERN SURPLUS LINES
AMERICAN MODERN INS.
CONSUMER COUNTY MUTUAL INS.

RECREATIONAL VEHICLE COMMERCIAL PHYSICAL DAMAGE DEALER BLANKET OPEN LOT APPLICATION

(Please attach Fraud Warning Notices, form # FRWR-APP-COMM (08/12).

APPLICANT INFORMA	TION		AGEN	T INFORMATION
NAMED INSURED			AGENT CODE #	
MAILING ADDRESS	AGENT NAME			
CITY, STATE, ZIP			AGENT ADDRESS	
REQUESTED EFFECTIVE EXPIRATION POLICY PERIOD		NEW RENEWAL	AGENT CITY, STATE	, ZIP
INDIVIDUAL LIMITED CORPORATION PARTNERSHIP JOINT VENTURE CORPORATION OTHER	INDIVIDUAL LIMITED CORPORATION SIC FEDERAL ID # PARTNERSHIP JOINT VENTURE			
YEARS IN BUSINESS: NEW ENTITY (Attach Financials, Summary of Experie	ence)		WEB SITE ADDRESS:	
		COVERAGES		
NAMED PERILS \$500 per unit \$1,000 per unit \$2,500 per unit \$2,500 per unit \$2,500 per unit \$2,500 per unit \$5,000 per unit \$5,000 per unit \$5,000 per unit \$1,000 per unit \$2,500 per uni	t / \$2,50 nit / \$5, nit / \$12 nit / \$25	50 per occurrence aggre 00 per occurrence aggre ,000 per occurrence agg 2,500 per occurrence ag 5,000 per occurrence ag 50,000 per occurrence a	egate "Ur egate "\$ gregate \$ ggregate \$ ggregate \$ ggregate \$ ggregate \$ f hai	Theft Deductible Beductible Beduc
OPTIONAL COVERAG	ES		PRE	MIUM BASIS
False Pretense \$25,000 \$125,000 \$225,000 \$50,000 \$150,000 \$250,000 \$75,000 \$175,000 \$275,000 \$100,000 \$200,000 \$300,000	\$500,000 \$700,000	Non-Reporting Reporting Monthly with Annual Adjustment Reporting Monthly with Monthly Premium		
M	ANAG	SEMENT PRACTIC	ES	
Employee turnover last 12 months? # Are d	Iriving re	ecords (MVR's) checked for	employees who drive	dealership units? Yes No
Do you have formal/written Safety Programs? Do you loan units to your customers? Do you rent units to your customers? Do you verify valid title and ownership before accepting	YES	S NO Pleas	No test drives Customers accor	to your test drive procedures: mpanied by employee wed to test drive vehicles alone:
trade-in? Do you require personal identification to pick up keys cut from codes requested by phone?			Photo I.D. re	cation completed and qualified equired and kept on file
Are any locations within 500 feet of any water exposure? % New Units % Metal	<u></u>	% Inventory Inside	_	drive is agreed to and monitored
% Used Units % Fiberglass	_	% Inventory Outside	е	

CPD-RV-APP (10/12) Page 1 of 3

OPEN LOT INFORMATION

How often is inventory of units taken: Monthly Weekly Bi-weekly Other	
Is inventory maintained on a computer system?	
Structural modifications?	
Please check all of the following which apply to the applicant's open lot: Location # Location #	5
For all of the following please check the appropriate box and indicate locations in space provided. 1 2 3 4 Where are keys kept during business hours? Keyboard In RV's Safe Locked Cabinet Other Where are keys kept after hours, and overnight? Keyboard In RV's Safe Locked Cabinet Other Are keys secured and inaccessible to unauthorized individuals during business hours? Yes No Do you maintain a log to track all Keys? Yes No	5
Are Units regularly displayed off site?	

CPD-RV-APP (10/12) Page 2 of 3

ADDF	RESS (Street, City, County, State, Zip Code)			Bla	nket Limit	
Loc#	Address		eational cle Units	Motorcycle / ATV	Business Personal Proper	Total
1.		\$		\$	\$	\$
2.		\$		\$	\$	\$
3.		\$		\$	\$	\$
4.		\$		\$	\$	\$
5.		\$		\$	\$	\$
6.		\$		\$	\$	\$
7.		\$		\$	\$	\$
8.		\$		\$	\$	\$
9.		\$		\$	\$	\$
10.		\$		\$	\$	\$
		1.00	S PAYEE			
Loss	Payee Name	LUS	Address			ocation
2000	Tayoo Namo		71001000			
	LOSS HISTORY Describe all "	Open	Lot" losse	es in last 3 yea	nrs	None
Date		Cause of		,,,,,		Amount Paid
		RF	MARKS			
	Describe any additional exposure			ttach additional sh	eet if necessary	
					,	
			OA BRIE	.		
		PRIOR	CARRIE	K		
		SIGN	IATURES			
	nt's Signature: pr's Signature:			Date:		
i roduce	or o orginature			Date:		

CPD-RV-APP (10/12) Page 3 of 3



INSURANCE

COMMERCIAL BONDS

Premium
Requested:
☐ 1 yr
2 yrs
☐ 3 yrs



Form 10-E EASY APPLICATION FOR BONDS ...L

ber)	Individual	Ш
,	Partnership	
	Corporation	
Limited Liability Company		
Limited Liabil	ity Partnership	

The individual named below, who is the owner/officer/related party of the applicant for this bond/policy, requested that this application be submitted to the Company (Continental Casualty Company and its related writing companies Western Surety Company, Surety Bonding Company of America and Universal Surety Company of America) for the purpose of "Underwriting" (determination for acceptability; potential, actual or future pricing; and other related services) of this bond/policy. A copy of such request for "Underwriting" of the bond/policy requested by the below individual was provided to and is maintained by this agent/agency (or has been forwarded to the Company). Further, this agent/agency discussed with the owner/officer/related party named below concerning the use of his/her personal credit history to facilitate the "Underwriting" of the applicant and received consent to use his/her personal credit history for such Underwriting purpose.

The Company reserves all rights and legal duties associated with this application and any and all bonds issued as a result: including, but not limited to the right to handle or settle any claim or suit in good faith and the Company's decision shall be binding on the Applicant and its owners. This agreement shall be in addition to and not in lieu of or in replacement of all other indemnity agreements.

PLEASE PRINT OR TYPE. Applicant(s) - Individual, partners, or corporate owner(s). List the principal owner first. Attach additional Form 10-E's and cross reference if more than four owners.	Business or Corporate Na	nme:_	
1. Name	Business Address		
Residence Address			
Telephone # Single Social Security No Married Does this applicant own real estate? Yes No	Number of Years in this Business:	Number of Years Licensed:	
2. NameResidence Address	Type of Bond Requested:		
Telephone # Single	Amount of Bond: \$	License No.	
Social Security No Married	Effective date:	Effective date:	
Does this applicant own real estate? Yes No 3. Name	County		
Residence Address	Has the business, or any ot	her owner/applicant:	
Telephone # Single Social Security No Married Does this applicant own real estate? Yes No 4. Name Residence Address	a. Ever been convicted of a b. Ever had their license su c. Ever been party to a sure (If any answers are yes, pro	uspended, revoked or denied? Yes No ety bond claim? Yes No ovide details.)	
Telephone # Single Social Security No Married Does this applicant own real estate? Yes No	Agent's recommendation	/additional comments:	
Agency Encova Insurance Agency Inc Address PO Box 182155 Street Columbus, OH 43218 State Zip Agent's Code 3 4 - 2 0 5 6 2	knowing that he i insurer, submits containing a fal	o, with intent to defraud or is facilitating a fraud against an an application or files a claim se or deceptive statement is ce fraud.	

CNA SURETY

Check here if this correspondence was previously faxed or emailed.

P.O. Box 5077 • Sioux Falls, South Dakota 57117-5077 www.cnasurety.com

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Email: uwservices@cnasurety.com

Fax: (605) 335-0357

Phone: (800) 331-6053

CREDIT REPORT CONSENT

The undersigned, who is the owner/officer/related party	of the applicant(s) and/or indemnitor(s),
requested that this application be submitted to the Comp	pany (Continental Casualty Company and
its related writing companies Western Surety Company,	Surety Bonding Company of America and
Universal Surety Company of America) for the purpose of	of "Underwriting" (determination for
acceptability; potential, actual or future pricing; and oth	er related services) of the requested bond/
policy. The undersigned authorizes the verification of in	formation provided on such application and
consents to the Company's use of undersigned's personal	credit history for such Underwriting
purpose.	
Signed thisday of	·