

| Current Policy Governing Class Description                                                               | Product         | Main Coverage State | Written Premium |
|----------------------------------------------------------------------------------------------------------|-----------------|---------------------|-----------------|
| CONDUIT CONSTRUCTION-FOR CABLES OR WIRES-& DRIVERS                                                       | \$1,000         | IL                  | \$857,593       |
| STREET OR ROAD CONSTRUCTION: PAVING OR REPAVING & DRIVERS                                                | \$500,000       | NC                  | \$750,432       |
| MAIL, PARCEL, OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES - ALL EMPLOYEES AND DRIVERS | Guaranteed Cost | IL                  | \$525,914       |
| RETIREMENT LIVING CENTERS: ALL OTHER EMPLOYEES, SALESPERSONS & DRIVERS                                   | Guaranteed Cost | NE                  | \$513,283       |
| COAL MINING-SURFACE & DRIVERS                                                                            | Guaranteed Cost | WV                  | \$511,960       |
| SHEET METAL PRODUCTS MFG.                                                                                | Guaranteed Cost | IL                  | \$497,834       |
| Street Or Road Construction: Paving Or Repaving & Drivers                                                | Guaranteed Cost | NC                  | \$416,090       |
| CONCRETE PRODUCTS MFG & DRIVERS                                                                          | Guaranteed Cost | IA                  | \$361,956       |
| RESTAURANT NOC                                                                                           | Guaranteed Cost | IL                  | \$354,333       |
| NONFERROUS METALS FOUNDRY                                                                                | Guaranteed Cost | PA                  | \$313,769       |
| OFFICE MACHINE INSTALLATION, INSPECTION, ADJUSTMENT OR REPAIR                                            | Guaranteed Cost | NC                  | \$298,447       |
| COAL MINING-NOC                                                                                          | Guaranteed Cost | WV                  | \$296,852       |
| Hardware Mfg Noc                                                                                         | Guaranteed Cost | NC                  | \$287,198       |
| LUMBERYARD NEW MATERIALS ONLY: ALL OTHER EMPLOYEES & YARD, WAREHOUSE,DRIVERS                             | Guaranteed Cost | VA                  | \$286,015       |
| AUTOMOBILE SERVICE OR REPAIR CENTER & DRIVERS                                                            | \$1,000         | IL                  | \$281,099       |
| SOCIAL REHABILITATION FACILITY                                                                           | Guaranteed Cost | PA                  | \$274,823       |
| LUMBERYARD NEW MATERIALS ONLY: ALL OTHER EMPLOYEES & YARD, WAREHOUSE,DRIVERS                             | Guaranteed Cost | VA                  | \$260,463       |
| MATTRESS OR BOX SPRING MFG                                                                               | Guaranteed Cost | GA                  | \$256,454       |
| MINING - UNDERGROUND                                                                                     | Guaranteed Cost | PA                  | \$247,859       |
| TRUCKING: NOC-ALL EMPLOYEES & DRIVERS                                                                    | Guaranteed Cost | NC                  | \$233,942       |
| ELECTRICAL WIRING-WITHIN BUILDINGS & DRIVERS                                                             | Guaranteed Cost | IL                  | \$226,459       |
| ABRASIVE WHEEL MFG & DRIVERS                                                                             | Guaranteed Cost | IL                  | \$210,341       |
| RESTAURANT NOC                                                                                           | Guaranteed Cost | IL                  | \$206,168       |
| WATERWORKS                                                                                               | Guaranteed Cost | PA                  | \$195,511       |
| FLAT CEMENT WORK                                                                                         | Guaranteed Cost | PA                  | \$188,468       |
| MUSHROOM RAISING                                                                                         | Guaranteed Cost | PA                  | \$188,144       |
| CHEMICAL BLENDING AND MIXING NOC-ALL OPERATIONS & DRIVERS                                                | Guaranteed Cost | IL                  | \$185,758       |
| LUMBERYARD NEW MATERIALS ONLY: ALL OTHER EMPLOYEES & YARD, WAREHOUSE,DRIVERS                             | Guaranteed Cost | WI                  | \$180,914       |
| GROCERY - WHOLESALE                                                                                      | Guaranteed Cost | PA                  | \$178,402       |
| PULP MFG-CHEMICAL PROCESS                                                                                | Guaranteed Cost | KY                  | \$165,346       |
| CHEMICAL MANUFACTURING NOC-ALL OPERATIONS & DRIVERS                                                      | Guaranteed Cost | KY                  | \$161,776       |
| COAL MINING-SURFACE & DRIVERS                                                                            | Guaranteed Cost | VA                  | \$157,792       |
| CONCRETE CONSTRUCTION NOC                                                                                | Guaranteed Cost | VA                  | \$148,937       |
| TOOL MFG DIES JIGS OR FIXTURES NO MACHINERY TOOL DETAIL MFG                                              | Guaranteed Cost | MI                  | \$146,378       |
| MUSHROOM RAISING                                                                                         | Guaranteed Cost | PA                  | \$144,922       |
| CARBONATED BEVERAGE MFG.                                                                                 | Guaranteed Cost | PA                  | \$142,293       |
| FRUIT,VEGETABLE DEALER WHOLESALE                                                                         | Guaranteed Cost | PA                  | \$138,528       |
| EXCAVATION & DRIVERS                                                                                     | Guaranteed Cost | WV                  | \$133,332       |
| SOCIAL SERVICES ORGANIZATION-ALL EMPLOYEES & SALESPERSONS, DRIVERS                                       | Guaranteed Cost | IL                  | \$132,416       |
| YARN OR THREAD MFG-COTTON                                                                                | Guaranteed Cost | TN                  | \$131,904       |
| RESTAURANT NOC                                                                                           | Guaranteed Cost | TN                  | \$131,617       |
| ROOFING-ALL KINDS & DRIVERS                                                                              | Guaranteed Cost | IL                  | \$131,440       |
| PAINTING: STEEL STRUCTURES OR BRIDGES                                                                    | Guaranteed Cost | NJ                  | \$121,816       |
| TELECOMMUNICATIONS CO. - CABLE TV OR SATELLITE - ALL OTHER EMPLOYEES &DRIVERS                            | Guaranteed Cost | AL                  | \$119,867       |
| TRUCKING N.O.C.                                                                                          | Guaranteed Cost | PA                  | \$110,445       |
| MACHINERY OR EQUIPMENT ERECTION OR REPAIR NOC & DRIVERS                                                  | Guaranteed Cost | IA                  | \$110,206       |
| TRUCKING: NOC-ALL EMPLOYEES & DRIVERS                                                                    | Guaranteed Cost | GA                  | \$105,810       |
| AUTOMOBILE SERVICE OR REPAIR CENTER & DRIVERS                                                            | \$2,500         | GA                  | \$103,878       |
| RETIREMENT LIVING CENTERS: ALL OTHER EMPLOYEES, SALESPERSONS & DRIVERS                                   | Guaranteed Cost | VA                  | \$101,186       |
| CARPENTRY - RESIDENTIAL                                                                                  | Guaranteed Cost | PA                  | \$100,963       |

NB Success Regional Standard  
Last 2 Quarters  
Policy Count and Premium by Industry Group

