

## New Business Success List 2nd Quarter 2023

Current Policy Governing Class Desc	Product	Main Coverage State	Written Premium
COAL MINING-NOC	Guarantee Costs	wv	\$1,745,890
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RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guarantee Costs	il	\$593,516
PAPER PRODUCTS MFG., N.O.C.	Guarantee Costs	pa	\$542,477
Roofing-All Kinds & Drivers	Guarantee Costs	wv	\$466,897
FARM: FLORIST & DRIVERS	Guarantee Costs	il	\$460,451
ASBESTOS CONTRACTOR-PIPE AND BOILER WORK EXCLUSIVELY & DRIVERS	Guarantee Costs	il	\$460,181
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Costs	wv	\$411,530
MUNICIPAL, CITY, COUNTY, OR STATE EMPLOYEE	Guarantee Costs	md	\$402,909
GROUP HOMES-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Costs	md	\$388,410
PLASTICS MFG., INJECTION MOLDING	Guarantee Costs	pa	\$360,773
ELECTRONIC EQUIPMENT - INSTALLATION, SERVICE, OR REPAIR - SHOP AND OUTSIDE & DRIVERS	Guarantee Costs	il	\$315,412
GROUP HOMES-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Costs	il	\$297,024
COLLEGE OR SCHOOL, N.O.C.	Guarantee Costs	pa	\$296,513
FUEL DISTRIBUTION	Guarantee Costs	pa	\$288,278
BAKERY - SALESPERSONS & DRIVERS	Guarantee Costs	ky	\$287,103
SHEET METAL PRODUCTS MFG.	Guarantee Costs	nj	\$283,047
BAKERY & DRIVERS, ROUTE SUPERVISORS	Guarantee Costs	nj	\$280,594
THEATER NOC: ALL OTHER EMPLOYEES	Guarantee Costs	il	\$267,725
ATHLETIC SPORTS OR PARK: OPERATIONS & DRIVERS	Guarantee Costs	mo	\$267,386
Heating, Ventilation, Air-Conditioning And Refrigeration Systems-Installation, Service And Repair, Shop, Yard & Drivers	Guarantee Costs	nc	\$263,060
MAIL HAULING OR DELIVERY SERVICE	Guarantee Costs	pa	\$262,938
SWIMMING POOL CONSTRUCTION	Guarantee Costs	pa	\$255,781
BATTERY MFG-STORAGE	\$2,500	tn	\$243,684
MAIL, PARCEL, OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES - ALL EMPLOYEES AND DRIVERS	Guarantee Costs	wi	\$239,206
ELECTRICAL WIRING-WITHIN BUILDINGS & DRIVERS	\$1,000	il	\$234,286
AUTOMOBILE SERVICE OR REPAIR CENTER & DRIVERS	Guarantee Costs	ia	\$229,442
MACHINE SHOP	Guarantee Costs	pa	\$220,512
CARPENTRY-CONSTRUCTION OF RESIDENTIAL DWELLINGS NOT EXCEEDING THREE STORIES IN HEIGHT	\$1,000	il	\$219,703
PACKAGING - CONTRACT - RETAIL SIZE PACKAGES	Guarantee Costs	nj	\$217,400

SCHOOL- PROFESSIONAL EMPLOYEES & C	Guarantee Costs	nj	\$211,529
CONCRETE WORK-INCIDENTAL TO THE CONSTRUCTION OF PRIVATE RESIDENCE	\$2,500	ia	\$186,864
HOSPITALS	Guarantee Costs	pa	\$177,632
CLUB - COUNTRY, GOLF, FISHING, OR YACHT - ALL EMPLOYEES & CLERICAL, SALESPERSONS, DRIVERS	Guarantee Costs	sc	\$170,932
CONCRETE OR CEMENT WORK-FLOORS, DRIVEWAYS, YARDS OR SIDEWALKS-& DRIVERS	Guarantee Costs	ga	\$169,432
PAINT OR COLORS MFG.	Guarantee Costs	pa	\$167,807
INSPECTION OF RISKS FOR INSURANCE OR VALUATION PURPOSES NOC	Guarantee Costs	il	\$167,771
MANUFACTURED, MODULAR, OR PREFABRICATED HOME MANUFACTURING - SHOP WORK- ALL OPERATIONS & DRIVERS	\$2,500	ga	\$154,585
MAIL, PARCEL, OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES - ALL EMPLOYEES AND DRIVERS	Guarantee Costs	wi	\$151,917
COLLEGE OR SCHOOL, N.O.C.	Guarantee Costs	pa	\$147,561
HOME, PUBLIC, AND TRAVELING HEALTHCARE--ALL EMPLOYEES	Guarantee Costs	va	\$146,363
AUTOMOBILE TOWING & DRIVERS	Guarantee Costs	wi	\$143,793
EXCAVATION & DRIVERS	Guarantee Costs	pa	\$143,231
Child Care Center - All Employees Including Clerical, Salespersons & Drivers	Guarantee Costs	nc	\$140,767
GARBAGE, ASHES OR REFUSE COLLECTION & DRIVERS	Guarantee Costs	tn	\$139,210
TRUCKING N.O.C.	Guarantee Costs	pa	\$137,125
FLAT CEMENT WORK	Guarantee Costs	pa	\$135,412
TOOL MANUFACTURING-NOT DROP OR MACHINE FORGED-NOC	Guarantee Costs	mo	\$133,932
STORE: MEAT, FISH OR POULTRY DEALER-WHOLESALE	Guarantee Costs	md	\$133,234
LUMBERYARD NEW MATERIALS ONLY: ALL OTHER EMPLOYEES & YARD, WAREHOUSE,DRIVERS	Guarantee Costs	wv	\$132,692
FOOD SUNDRIES MFG NOC	Guarantee Costs	wi	\$131,808
STREET OR ROAD CONSTRUCTION & D	Guarantee Costs	nj	\$127,256
MASONRY NOC	\$2,500	ga	\$124,061
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guarantee Costs	wv	\$123,977
CHILD CARE CENTER - ALL EMPLOYEES INCLUDING CLERICAL, SALESPERSONS & DRIVERS	Guarantee Costs	il	\$123,442
TRUCKING: NOC-ALL EMPLOYEES & DRIVERS	Guarantee Costs	il	\$119,378
SHEET METAL WORK - INSTALLATION & DRIVERS	Guarantee Costs	il	\$119,356
TRUCKING: NOC-ALL EMPLOYEES & DRIVERS	Guarantee Costs	ga	\$114,241
SOCIAL SERVICES ORGANIZATION-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guarantee Costs	ky	\$113,577
ASPHALT OR TAR DISTILLING OR REFINING & DRIVERS	Guarantee Costs	nj	\$113,370
AUTOMOBILE DEALER	Guarantee Costs	pa	\$113,242
HOSPITAL: PROFESSIONAL EMPLOYEES	Guarantee Costs	ia	\$111,382
MAIL, PARCEL OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES -- ALL EMPLOYEES & DRIVERS	Guarantee Costs	il	\$111,126
TELECOMMUNICATIONS CO. - CABLE TV OR SATELLITE - ALL OTHER EMPLOYEES &DRIVERS	Guarantee Costs	in	\$110,561
Boilermaking	Guarantee Costs	nc	\$110,117
FARM: GARDENING-MARKET OR TRUCK-& DRIVERS	Guarantee Costs	ga	\$107,134
FOOD PRODUCTS MFG. NOC	Guarantee Costs	il	\$105,408
WATERWORKS OPERATION & DRIVERS	Guarantee Costs	ia	\$105,332
AMUSEMENT DEVICE OPERATION NOC-NOT TRAVELING-& DRIVERS	Guarantee Costs	tn	\$105,134
STORAGE WAREHOUSE NOC	Guarantee Costs	va	\$100,752

**NB Success Regional Standard  
Last 2 Quarters  
Policy Count and Premium by Industry Group**

