

**Q2 2023 COMMERCIAL LINES – MIDDLE MARKET NEW BUSINESS  
SUCCESSSES**

<b>SIC #</b>	<b>SIC one digit</b>	<b>SIC description</b>	<b>Average policy amount</b>
2295	Manufacturing	Coated fabrics, not rubberized	\$692,761
5999	Retail trade	Miscellaneous retail stores, not elsewhere classified	\$422,407
2051	Manufacturing	Bread and other bakery products, except cookies and crackers	\$385,577
3321	Manufacturing	Gray and ductile iron foundries	\$308,885
3999	Manufacturing	Manufacturing industries, not elsewhere classified	\$293,165
4212	Transportation, communications, electric, gas and sanitary services	Local trucking without storage	\$290,755
5148	Wholesale trade	Fresh fruits and vegetables	\$255,630
6513	Finance, insurance and real estate	Operators of apartment buildings	\$229,594
6552	Finance insurance and real estate	Land subdividers and developers, except cemeteries	\$174,592
2421	Manufacturing	Sawmills and planing mills, general	\$167,995
3365	Manufacturing	Aluminum foundries	\$161,674
3732	Manufacturing	Boat building and repairing	\$157,369
5411	Retail trade	Grocery stores	\$141,209
1731	Construction	Electrical work	\$138,714
7216	Services	Dry cleaning plants, except rug cleaning	\$118,438
3446	Manufacturing	Architectural and ornamental metal work	\$116,890

3089	Manufacturing	Plastics products, not elsewhere classified	\$113,238
3275	Manufacturing	Gypsum products	\$112,050
6531	Finance, insurance and real estate	Real estate agents and managers	\$111,857
3531	Manufacturing	Construction machinery and equipment	\$111,509
3433	Manufacturing	Heating equipment, except electric and warm air furnaces	\$110,178
1742	Construction	Plastering, drywall, acoustical and insulation work	\$99,221
1794	Construction	Excavation work	\$98,202
1771	Construction	Concrete work	\$92,280
5082	Wholesale trade	Construction and mining (except petroleum) machinery and equipment	\$91,572
5812	Retail trade	Eating places	\$91,440
2821	Manufacturing	Plastics materials, synthetic resins and nonvulcanizable elastomers	\$88,694
1793	Construction	Glass and glazing work	\$86,113
1761	Construction	Roofing, siding and sheet metal work	\$85,551
5093	Wholesale trade	Scrap and waste materials	\$84,769
5182	Wholesale trade	Wine and distilled alcoholic beverages	\$82,842
781	Agriculture, forestry and fishing	Landscape counseling and planning	\$81,689
2426	Manufacturing	Hardwood dimension and flooring mills	\$79,307
4222	Transportation, communications, electric, gas and sanitary services	Refrigerated warehousing and storage	\$78,592
3523	Manufacturing	Farm machinery and equipment	\$77,578

1611	Construction	Highway and street construction, except elevated highways	\$77,098
3444	Manufacturing	Sheet metal work	\$75,638
2013	Manufacturing	Sausages and other prepared meats products	\$73,198
1791	Construction	Construction special trade contractors	\$71,541
1796	Construction	Installation or erection of building equipment, not elsewhere classified	\$70,342
1799	Construction	Special trade contractors, not elsewhere classified	\$68,110
5083	Wholesale trade	Farm and garden machinery and equipment	\$67,801
5046	Wholesale trade	Commercial equipment, not elsewhere classified	\$67,259
3351	Manufacturing	Rolling, drawing and extruding of copper	\$67,047
5511	Retail trade	Motor vehicle dealers (new and used)	\$66,112
5211	Retail trade	Lumber and other building materials dealers	\$65,030
6512	Finance, insurance and real estate	Operators of nonresidential buildings	\$62,410
1741	Construction	Masonry, stonework, tile setting and plastering	\$60,630
2024	Manufacturing	Ice cream and frozen desserts	\$57,984
1711	Construction	Plumbing, heating and air-conditioning	\$57,455
1781	Construction	Water drilling	\$55,785
2653	Manufacturing	Corrugated and solid fiber boxes	\$55,255

2999	Manufacturing	Products of petroleum and coal, not elsewhere classified	\$54,005
3499	Manufacturing	Fabricated metal products, not elsewhere classified	\$53,462
1521	Construction	General contractors – single family homes	\$52,226
2032	Manufacturing	Canned specialties	\$52,191
1751	Construction	Carpentry work	\$51,493
5012	Wholesale trade	Automobiles and other motor vehicles	\$51,353