



New Business Success List Third Quarter 2020

Current Policy Governing Class Description	Product	Main Coverage State	Written Premium
COAL MINING-NOC	Guaranteed Costs	VA	\$2,300,402
GARBAGE, ASHES OR REFUSE COLLECTION & DRIVERS	Guaranteed Costs	MD	\$1,133,242
COAL MINING-SURFACE & DRIVERS	Guaranteed Costs	WV	\$860,585
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Costs	PA	\$573,536
Store: Clothing, Wearing Apparel Or Dry Goods-Retail	Guaranteed Costs	NC	\$538,558
BOX OR BOX SHOOK MFG	Guaranteed Costs	IL	\$466,221
FEED, FERTILIZER, HAY, OR GRAIN DEALER & LOCAL MANAGERS, DRIVERS - N	Guaranteed Costs	NE	\$439,251
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guaranteed Costs	WV	\$434,487
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Costs	PA	\$394,547
ELEVATOR ERECTION OR REPAIR	Guaranteed Costs	IL	\$385,266
Automobile Service Or Repair Center & Drivers	Guaranteed Costs	NC	\$340,512
STORE: FURNITURE & DRIVERS	Guaranteed Costs	IL	\$283,715
STORE: MEAT, GROCERY AND PROVISION STORES COMBINED-RETAIL NOC	Guaranteed Costs	SC	\$268,555
TREE PRUNING, SPRAYING, REPAIRING -- ALL OPERATIONS & DRIVERS	\$25,000	MO	\$252,671
FIREFIGHTERS & DRIVERS	Guaranteed Costs	WV	\$238,151
GAS MAINS OR CONNECTIONS CONSTR.	Guaranteed Costs	MI	\$237,736
AUTOMATIC SPRINKLER INSTALLATION & DRIVERS	\$1,000	IL	\$224,497
BOX OR BOX SHOOK MFG	Guaranteed Costs	NE	\$224,306
MUSHROOM RAISING	Guaranteed Costs	PA	\$224,229
RUBBISH OR GARBAGE REMOVAL	Guaranteed Costs	PA	\$217,427
FIREPROOF EQUIPMENT MFG	Guaranteed Costs	WI	\$216,081
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Costs	PA	\$212,237
GRAIN ELEVATOR OPERATION & LOCAL MANAGERS, DRIVERS	Guaranteed Costs	GA	\$199,605
POLICE OR FIREFIGHTERS - SALARIED	Guaranteed Costs	PA	\$190,166
PAPER GOODS MFG NOC	Guaranteed Costs	VA	\$185,286
MANUFACTURED, MODULAR, OR PREFABRICATED HOME MANUFACTURING	Guaranteed Costs	WI	\$180,690
SOCIAL SERVICES ORGANIZATION-ALL EMPLOYEES & SALESPERSONS, DRIVEF	Guaranteed Costs	IL	\$172,617

Current Policy Governing Class Description	Product	Main Coverage State	Written Premium
TAXICAB CO.: ALL OTHER EMPLOYEES & DRIVERS	Guaranteed Costs	MD	\$170,230
Surface Coal Mining - Anthracite	Guaranteed Costs	PA	\$168,658
Janitorial Services By Contractors - No Window Cleaning Above Ground Level &	Guaranteed Costs	NC	\$166,818
GARBAGE, ASHES OR REFUSE COLLECTION & DRIVERS	Guaranteed Costs	AL	\$164,952
NURSING AND CONVALESCENT HOME	Guaranteed Costs	PA	\$164,721
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guaranteed Costs	IL	\$164,571
CARPENTRY SHOP	Guaranteed Costs	PA	\$160,708
CLUB - COUNTRY, GOLF, FISHING, OR YACHT - ALL EMPLOYEES & CLERICAL, S	Guaranteed Costs	SC	\$158,625
TRUCKING: NOC-ALL EMPLOYEES & DRIVERS	Guaranteed Costs	IL	\$157,210
Excavation & Drivers	Guaranteed Costs	NC	\$154,685
AMUSEMENT DEVICE OPERATION NOC-NOT TRAVELING-& DRIVERS	Guaranteed Costs	WV	\$141,863
FARM MACHINERY DEALER-ALL OPERATIONS & DRIVERS	Guaranteed Costs	IL	\$136,410
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guaranteed Costs	IL	\$132,657
FLAT CEMENT WORK	Guaranteed Costs	PA	\$126,652
FARM: FLORIST & DRIVERS	Guaranteed Costs	IL	\$121,694
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Costs	PA	\$120,527
TELEVISION, RADIO, TELEPHONE OR TELECOMMUNICATION DEVICE MFG NOC	\$1,000	IL	\$119,064
ROOFING-ALL KINDS & DRIVERS	Guaranteed Costs	IL	\$114,431
LAUNDRY NOC & ROUTE SUPERVISORS, DRIVERS	Guaranteed Costs	IA	\$110,239
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Costs	PA	\$104,132
EXCAVATION & DRIVERS	Guaranteed Costs	VA	\$103,720

**NB Success Regional Standard
Last 2 Quarters
Policy Count and Premium by Industry Group**

