

New Business Success List 4th Quarter 2020

Current Policy Governing Class Desc	Product	Main Coverage State	Written Premium
Underground Coal Mining - Bituminous	Guaranteed Cost	PA	\$7,091,630
JANITORIAL SERVICES BY CONTRACTORS - NO WINDOW CLEANING ABOVE GROUND LEVEL & DRIVERS	Guaranteed Cost	NC	\$1,595,914
CANDY, CHOCOLATE AND CONFECTION MFG	Guaranteed Cost	IL	\$1,286,700
FEED, FERTILIZER, HAY, OR GRAIN DEALER & LOCAL MANAGERS, DRIVERS - NOMFG	\$1,000	IL	\$661,094
FLOOR COVERING INSTALLATION--RESILIENT FLOORING -- CARPET AND LAMINATEFLOORING	Guaranteed Cost	IL	\$508,710
CARPENTRY NOC	Guaranteed Cost	TN	\$468,345
CANDY, CHOCOLATE AND CONFECTION MFG	Guaranteed Cost	IL	\$421,404
ROLLING MILL NOC & DRIVERS	Guaranteed Cost	IL	\$417,345
GASOLINE STATION: SELF-SERVICE AND CONVENIENCE/GROCERY-RETAIL	\$1,000	KY	\$400,613
JANITORIAL SERVICES BY CONTRACTORS - NO WINDOW CLEANING ABOVE GROUND LEVEL & DRIVERS	Guaranteed Cost	MO	\$384,577
EXCAVATION & DRIVERS	\$200,000	IL	\$354,209
CASINO GAMBLING-ALL INCL. OFFICE	Guaranteed Cost	PA	\$349,597
COMMUNITY CENTER	Guaranteed Cost	PA	\$329,100
SIGN INSTALLATION, MAINTENANCE, REPAIR OR REMOVAL & DRIVERS	Guaranteed Cost	IN	\$317,070
SOCIAL SERVICES ORGANIZATION-ALL EMPLOYEES & SALESPERSONS, DRIVERS	Guaranteed Cost	IL	\$312,328
GARBAGE, ASHES OR REFUSE COLLECTION & DRIVERS	Guaranteed Cost	VA	\$293,557
CONCRETE CONSTRUCTION NOC	Guaranteed Cost	WV	\$275,405
Yarn Or Thread Mfg-Cotton	Guaranteed Cost	NC	\$250,668
RUBBISH OR GARBAGE REMOVAL	Guaranteed Cost	PA	\$237,468
Mail, Parcel Or Package Delivery And Courier Or Messenger Service Companies -- All Employees & Drivers	Guaranteed Cost	NC	\$233,922
CABLE MFG-INSULATED ELECTRICAL	Guaranteed Cost	IL	\$228,973
COLLEGE: PROFESSIONAL EMPLOYEES & CLERICAL	Guaranteed Cost	IL	\$219,910
CARPENTRY NOC	Guaranteed Cost	IL	\$208,495
ELECTRICAL WIRING-WITHIN BUILDINGS & DRIVERS	\$1,000	IL	\$201,157
TOOL MFG. FORGED	Guaranteed Cost	PA	\$188,402
COLLEGE OR SCHOOL, N.O.C.	Guaranteed Cost	PA	\$185,846
Restaurant Noc	\$2,500	SC	\$182,604
BUS CO.: ALL OTHER EMPLOYEES & DRIVERS	Guaranteed Cost	IL	\$170,680
RESTAURANT NOC	Guaranteed Cost	TN	\$166,502
POLICE OR FIREFIGHTERS - SALARIED	Guaranteed Cost	PA	\$166,195
Group Homes-All Employees & Salesperson, Drivers	Guaranteed Cost	SC	\$160,722
RETIREMENT LIVING CENTERS: HEALTH CARE EMPLOYEES	Guaranteed Cost	IL	\$160,011
PLASTICS MFG: SHEETS, RODS, OR TUBES	Guaranteed Cost	IN	\$159,147
MUSHROOM RAISING	Guaranteed Cost	PA	\$152,107
STORE: RETAIL NOC	Guaranteed Cost	VA	\$150,486
TRUCKING: NOC-ALL EMPLOYEES & DRIVERS	Guaranteed Cost	IL	\$148,910
Automobile, Bus, Truck Or Trailer Body Mfg: Noc	\$1,000	IN	\$148,012
STREET CLEANING & DRIVERS	Guaranteed Cost	TN	\$140,834
SEWER CONSTRUCTION	Guaranteed Cost	PA	\$138,507
MACHINERY DEALER NOC STORE OR YARD & DRIVERS	Guaranteed Cost	WI	\$135,788
EXCAVATION & DRIVERS	\$2,500	SC	\$135,053
DRILLING NOC - BY CONTRACTOR	Guaranteed Cost	NJ	\$134,464
FOUNDRY FERROUS NOC	Guaranteed Cost	WI	\$130,906
MASONRY NOC	Guaranteed Cost	TN	\$129,482
TRUCKING N.O.C.	Guaranteed Cost	PA	\$127,410
STORE: WHOLESALE NOC	Guaranteed Cost	VA	\$125,596
NURSING AND CONVALESCENT HOME	Guaranteed Cost	PA	\$121,238
MACHINERY OR EQUIPMENT ERECTION	Guaranteed Cost	PA	\$114,858
LUMBER AND BUILDING MAT. DEALER	Guaranteed Cost	PA	\$112,775
Plastics Manufacturing: Molded Products Noc	Guaranteed Cost	IN	\$111,985
HOSPITAL: PROFESSIONAL EMPLOYEES	Guaranteed Cost	VA	\$108,986
BOILER INSTALLATION OR REPAIR-STEAM	Guaranteed Cost	WV	\$106,855
EXCAVATION & DRIVERS	Guaranteed Cost	KY	\$104,529
WALLBOARD, SHEETROCK, DRYWALL, PLASTERBOARD, OR CEMENT BOARD INSTALLATION-WITHIN BUILDINGS & E	Guaranteed Cost	IA	\$102,137
MAIL, PARCEL OR PACKAGE DELIVERY AND COURIER OR MESSENGER SERVICE COMPANIES -- ALL EMPLOYEES & E	Guaranteed Cost	WV	\$101,279
OIL OR GAS LEASE OPERATOR	Guaranteed Cost	MI	\$100,781