

# ENCOVA INSURANCE AGENCY

## FLEET CHECKLIST

- Application – (no Acords), fleet application (greater than 11 units)
- Five-year currently-valued loss runs
- Driver list – include names, dates of birth, driver's license numbers, states, years of experience and dates of hire
- Vehicle list – include years, makes, models, VIN numbers and stated values
- MVRs required
- International Fuel Tax Agreements for the past four quarters
- Target pricing by line of business
- Previous year's financials (income statement and balance sheet)