

LEADING MARKETS

SIC	SIC Description	Average Premium
5511	Motor vehicle dealers (new and used)	\$41,600
1711	Plumbing, heating and air-conditioning	\$13,600
782	Lawn and garden services	\$10,800
1751	Carpentry work	\$6,100
1794	Excavation work	\$15,400
5812	Eating places	\$9,300
7538	General automotive repair shops	\$8,200
1731	Electrical work	\$9,600
1799	Special trade contractors, not elsewhere classified	\$12,000
1771	Concrete work	\$16,200
5211	Lumber and other building materials dealers	\$21,000
5531	Auto and home supply stores	\$21,400

We are your one-stop shop for all your commercial needs. We handle Workers' Compensation accounts of all sizes to complement our industry-specific commercial offerings. Our in-house brokerage, MCM Agency, offers coverage in 47 states for hard-to-place business, or businesses that operate in states not currently covered by Motorists. Below is a listing of coverages placed with MCM Agency:

Dealer's Physical Damage	\$67,518
Builders Risk, Umbrella, Excess	\$30,500
General Liability	\$14,000
Inland Marine	\$12,175
Professional	\$4,337

Contact your district sales manager for the solution to your clients' insurance needs.