

# LEADING MARKETS

<b>SIC</b>	<b>SIC description</b>	<b>Highlighted accounts</b>
7549	Automotive services, except repair and carwashes	\$21,539
5181	Beer and ale	\$136,645
7349	Building cleaning and maintenance services, NEC	\$15,690
1751	Carpentry work	\$52,491
7217	Carpet and upholstery cleaning	\$95,334
1771	Concrete work	\$58,344
1731	Electrical work	\$72,851
1794	Excavation work	\$59,879
7538	General automotive repair shops	\$27,669
1521	General contractors - single-family houses	\$52,508
5411	Grocery stores	\$22,402
782	Lawn and garden services	\$138,957
3999	Manufacturing industries, NEC	\$111,862
5511	Motor vehicle dealers (new and used)	\$130,770
1711	Plumbing, heating and air conditioning	\$74,453
7992	Public golf courses	\$34,065
1761	Roofing, siding and sheet metal work	\$55,033

We are your one-stop shop for all your commercial needs. We handle Workers' Compensation accounts of all sizes to complement our industry-specific commercial offerings. Our in-house brokerage, MCM Agency, offers coverage in 47 states for hard-to-place business, or businesses that operate in states not currently covered by Motorists. Below is a listing of coverages placed with MCM Agency:

<b>Line of Business</b>	<b>Premium</b>	<b>Background</b>
Dealers Physical Damage	\$128,494	Consumers Insurance account adding new line of coverage.
Dealers Physical Damage	\$59,581	Added to a Commercial Package Policy with Motorists Insurance.
Garage	\$30,721	Placed Garage Liability, which allowed Phenix Mutual to remain on the Property & General Liability saving \$45,000 in premium.
Product Liability	\$13,950	Part of a Motorists Mutual Commercial Package Policy.

**Contact your district sales manager for the solution to your clients' insurance needs.**